

A Masterpiece in Every Cup!™



TRY US FOR THE GREAT COFFEE AND THE PHENOMENAL SERVICE.

AND THE FREE SHIPPING. AND THE 24-HOUR ROAST-TO-ORDER. AND THE FRESHNESS GUARANTEE. AND THE HUGE VARIETY. AND THE BUSINESS ADVICE. AND THE ... WELL, YOU GET THE IDEA.



We're a Specialty-Grade Quality Coffee Roaster, and so much more. Roasted-to-order in Regular, Decaf, SWP Decaf, and Organic

KMOCoffee.com

(800) 652-5282



Kaffé Magnum Opus[®] is literally translated, a great work of art in coffee. The modern café has roots in the coffee houses of old, where people gathered to socialize, network and occasionally do business. Kaffé Magnum Opus[®] is crafted to support this tradition and our coffee is unconditionally guaranteed.

Kaffé Magnum Opus[®] is committed to excellence. Our award-winning coffees have been highly-rated and recognized for distinction. Our commitment applies to the craft of coffee roasting and is equally important to the new craft of service to retailers. Everything we do is considered in terms of its effects on quality and our absolute dedication to providing the best, the highest quality, and the freshest coffee in America.



Kaffé Magnum Opus[®] is changing the art of coffee roasting.

Bob Johnson Founder

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What do Fair Trade and Organic Coffees Mean to You?

Customers are looking for environmentally friendly products. Fair Trade and organic coffees are the fastest growing segment in the industry. Show you care about your customers and the global community by maintaining a large selection of Fair Trade Organic coffees.



Socially and Environmentally Friendly Coffee



Fair Trade Certified

Fair Trade Certification empowers farmers and farm workers to lift themselves out of poverty by developing the skills necessary to compete in the global marketplace. The label is your guarantee that the product has met the highest social and environmental standards; a fair price for farmers and farm workers; environmentally sustainable farming practices; decent working and living conditions; and investments in the local community.



Organic

Coffees that are grown, processed and sold without the use of chemical fertilizers, pesticides or insecticide. Organic certification compliance is monitored by the National Outstanding Farmer Association. Agricultural methods and processing procedures must meet strict guidelines to receive certification.



Café Femenino Foundation

The Café Femenino Coffee Project is a social program for women coffee producers in rural communities around the world. More than 1,500 women in Bolivia, Brazil, Colombia, Dominican Republic, Guatemala, Mexico and Peru are active in the project to achieve empowerment, build social and support networks, and earn incomes through the production and sale of the Café Femenino Coffee.



Bird Friendly[®] Certified

Bird Friendly[®] is an exclusive certification issued by the Smithsonian Institute Migratory Bird Program. The Institute certifies farms that maintain their natural setting thus enabling a refuge for migrating birds.

ORIGINS AND BLENDS

Fair Trade Certified and Organic Coffee

African

FT Organic Ethiopian Yrgacheffe

The Americas

FT Organic Colombian FT Organic Costa Rican FT Organic Dominican FT Organic Mexican FT Organic Nicaraguan FT Organic Peruvian Organic Peruvian

The Pacific Rim

FT Organic Sumatran

Espresso

FT Organic Espresso Roma FT Organic Espresso San Remo SWP Decaf FT Organic Espresso Siena

Blends

FT Organic Atlantic Blend FT Organic Big Easy Blend FT Organic Breakfast Blend FT Organic El Sol y La Luna Blend FT Organic El Toro Loco Blend FT Organic Freedom Blend FT Organic French Roast Blend FT Organic Hot Havana Nights Blend FT Organic Italian Roast Blend FT Organic Mi Casa es Su Casa Blend FT Organic Midnight in Macau Blend FT Organic Mocha Java Blend FT Organic Mystic Mojo Blend FT Organic Navigator Blend FT Organic Special Blend FT Organic Three Eyed Buddha Blend

Café Femenino Foundation

Café Femenino FT Rwandan Coffee Café Femenino FT Organic Colombian Coffee Café Femenino FT Organic Guatemalan Coffee Café Femenino FT Organic Mexican Coffee Café Femenino FT Organic Peruvian Coffee

Swiss Water Process Decaf**

- FT Organic Espresso San Remo SWP Decaf
- FT Organic Mexican SWP Decaf
- FT Organic Peruvian SWP Decaf
- FT Organic Sumatran SWP Decaf
- FT Organic Temptress SWP Decaf

** Coffee that is naturally decaffeinated by water and chemical free.

Bird Friendly Coffee

Bird Friendly Fair Trade Organic Mexican SWP Decaf





Origin Specific Selections

Brazilian Santos Celebes Kalossi Colombian Supremo Costa Rican Tarrazu Ethiopian Harrar Ethiopian Yrgacheffe Guatemalan Antigua Indian Monsooned Malabar Java Estate Kenyan AA Kona 100% Extra Fancy Malawi AA Mzuzu Estate Mexican Roma Altura Panamanian Boquette Papua New Guinea Peruvian Sumatran Mandheling Tanzanian – Peaberry Zanzibar Zimbabwian

> Espresso Mugello Decaf Espresso Rocky Mountain

Espresso SWP Decaf

Espresso Tuscana

Espresso Rocky Mountain Decaf

Fair Trade Organic Espresso Roma

Fair Trade Organic Espresso Siena

Fair Trade Organic Espresso San Remo SWP Decaf

Single Estate Selections

Java Estate Kona 100% Extra Fancy Jamaican Blue Mountain – Mavis Bank Tanzanian – Peaberry Zanzibar



Kosher Certified

selections are Kosher.

Espresso Selections

Espresso Bella Crema Espresso Bistro Espresso Bistro Decaf Espresso Capri Espresso Colorado Espresso Decaf Espresso Milano Espresso Milano # 4 Espresso Milano # 5

Signature Blends

Light Roasted Blends

Breakfast Blend Cape May Blend Freedom Blend Good Day Blend Ireland Blend Java Light Blend Panama Jack Blend Star Spangled Banner Blend Stars & Stripes Blend Sunrise Blend Three Eyed Buddha



Medium Roasted Blends Dark Roasted Blends

- African Blend Harvest Moon Blend Hawaiian Blend House Blend Jamaican Blue Mountain Blend Kona Blend Magellan Blend Mocha Java Blend Navigator Blend Rocket Fuel Blend Scandinavian Blend Special Blend Surfside Blend The Atlantic Blend Three Bean Blend Yuletide Blend Surfside Blend Private Reserve House Blend
- After Dinner Blend **Big City Blend** Black Satin Blend Blue Ridge Mountain Blend Capone Blend Cowboy Coffee French Roast Blend Gulf Coast Blend Italian Roast Blend Midnight Fright Blend Rebellion Blend San Francisco Blend Seattle Blend Spanish Roast Blend Turkish Blend Viennese Roast Blend Veteran's Blend Dark Continent Blend

ORIGINS and BLENDS DECAFFEINATED

Euro Decaf by Country

Colombian Decaf Costa Rican Decaf Ethiopian Decaf Guatemalan Decaf Kenyan Decaf Sumatran Decaf



Euro Decaf by Blend

After Dinner Blend Decaf Blue Ridge Mountain Blend Decaf Breakfast Blend Decaf Cape May Blend Decaf French Roast Blend Decaf Gulf Coast Blend Decaf Harvest Moon Blend Decaf House Blend Decaf Ireland Blend Decaf Italian Roast Blend Decaf Magellan Blend Decaf Mocha Java Blend Decaf

Navigator Blend Decaf San Francisco Blend Decaf Scandinavian Blend Decaf Seattle Blend Decaf Spanish Roast Blend Decaf Special Blend Decaf Stone Harbor Blend Decaf Sunrise Blend Decaf Sunset Blend Decaf The Atlantic Blend Decaf Viennese Roast Blend Decaf

Swiss Water® Process by Country

Brazilian SWP Decaf Colombian SWP Decaf Costa Rican SWP Decaf

(SWP = Swiss Water® Process Decaf)

Swiss Water[®] Process by Blend

After Dinner Blend SWP Decaf Blue Ridge Mountain Blend SWP Decaf Breakfast Blend SWP Decaf French Roast Blend SWP Decaf Gulf Coast Blend SWP Decaf House Blend SWP Decaf Ireland Blend SWP Decaf Italian Roast Blend SWP Decaf Mocha Java Blend SWP Decaf Navigator Blend SWP Decaf The Atlantic Blend SWP Decaf

Swiss Water[®] Process Decaf

The SWISS WATER® Process is an organically certified, 100% chemical-free decaffeination process used by premium roasters and demanded by discerning decaf drinkers around the world. Learn more at www.swisswater.ca

Kaffe Magnum Opus[®] is a licensed Swiss Water[®] Process partner.



All KMO Flavors Available in Regular, Decaf, and Swiss Water Process Decaf

A

All-American Apple Pie Almond Amaretto Almond Biscotti Almond Butter Crunch Almond Joy Almond the Mood for Love Amaretto Classico Apple of My Eye Apple Strudel Apricot Cream

В

Baked Apple Dumplin' Banana Cream Pie Banana Nut Bread Banana Nut Fudge **Bananas Foster** Belgian Chocolate Truffle Belgian Lace Chocolate Black Cherry Black Forest Cake Black Velvet Cognac ++ Blackberry Brandy Blackberry Cream **Blackberry Merlot** Blueberry Banana Pound Cake **Blueberry Cinnamon Crumble** Blueberry Cream **Bourbon Pecan Torte Bourbon Whiskev** Brazilian Nut Crunch **Butter Nut Butter Pecan Butter Rum Butterscotch**

С

Café Mocha California Gold Cappuccino Cappuccino Fudge Cappuccino Spice Caramel Caramel Candy Apple Caramel Cream Caramel Nut Caramel Nut Caramel Nut Fudge Caramel Praline Crunch

Caramel Smooches Cherry Cheesecake Cherry Cobbler Cherry Vanilla Chocolate Almond Chocolate Banana Chocolate Cappuccino Chocolate Caramel **Chocolate Caramel Royale Chocolate Cherry Kiss** Chocolate Chip Cookie Chocolate Cinnamon Chocolate Cinnamon Hazelnut Chocolate Covered Easter Egg Chocolate Crème Brulee Chocolate Fudge Chocolate Hazelnut Chocolate Macadamia Nut Chocolate Marshmallow **Chocolate Mint** Chocolate Mousse Chocolate Nightmare on Elm Street Chocolate Orange Chocolate Peanut Butter Cup + Chocolate Raspberry Chocolate Seduction Christmas Blend Chunky Monkey Cinnabun Cinnamon Cinnamon Almond Macaroon Cinnamon Butter Cookie Cinnamon Hazelnut Cinnamon Hazelnut Cream Cinnamon Pear Tarte Cinnamon Stick Cocoa Mocha Twist Coconut Coconut Cream Coconut Fudge Coffee Cake Cookies and Cream Cranberry Cream Cranberry Nut Cream Crème Brulee Cupid's Delight

D

Dark Chocolate Almond Cream Dark Chocolate Ecstasy Double Double Vanilla Dulce de Leche Dutch Chocolate Dutch Chocolate Almond

E

Easter Blend Emerald Isle Delight English Caramel English Toffee

F

French Caramel Cream French Caramel Fudge French Toast ++ French Vanilla Funkee Monkee

G

German Chocolate Cake Gimme a S'mores Gingerbread Spice Goblin's Grog Gooey Caramel Fudge Brownie Graham Cracker Suite Grand Marnier Grandma's Chocolate Cinnamon Snicker Cookies Grandpa's Cinnamon Snicker Cookies

H

Harvest Spice Hawaiian Coconut ◆ Hawaiian Hazelnut Hawaiian Macadamia Nut Hazelnut Hazelnut Cream Hazelnut Cream Hazelnut Strong and Nutty Hearts and Berries Heavenly Delight Highlander Grog Holiday Magic

FLAVORED COFFEES

All KMO Flavors Available in Regular, Decaf, and Swiss Water Process Decaf

Holiday Spice Honey Maple Pecan Hot Buttered Rum

Icicle Delight Irish Crème

J

Jamaican Me Crazy Java Lava Java Spice Jazzy Jack-o-Lantern Jazzy Java Jingle Berries Jungle Nut

K

Kringle Krunch

L

Leprechaun's Gold Linzor Torte

Μ

Macadamia Nut Mango Tango Mayan Mocha Spice Mexican Liqueur Mississippi Mud Pie Mocha Java Lava Momma's Molasses Spice Cookie Mounds

Ν

N'Orleans Cocoa Butter Rum Nuttin' but Kisses Nutty Irishman Nutty Martini

0

Oatmeal Cookie Crumble Orange Creamsicle Orange Seville

Ρ

Passionate Kisses Peaches and Cream Peppermint Candy Cane Peppermint Patty Pina Colada Pineapple Upside-Down Cake Pralines and Cream Pumpkin Spice

R

Rainforest Caramel Crunch Rainforest Nut Raspberry Cream Red Velvet Cupcake Red, White and Blue Rise and Shine Roasted Chestnut

S

Sambucca Espresso Santa's Toddy Simply Seductive Simply Sinful Single Malt Scotch Whiskey Snowflake Sundae Snuggle Nut Southern Pecan Southern Pecan Southern Pecan Sticky Bun +• Spiced Butter Rum Spiced Eggnog Streusel Cake Sweet Potato Pie

T

Tiramisu Toasted Cinnamon Cashew Toasted Coconut Toasted Macaroon Toasted Nut Fudge Toasted Pecan Totally Nuts Traverse City Cherry Turtle Sundae

V

Valentine's Day Blend Vanilla Almond Cream Vanilla Butter Cream Vanilla Cinnamon Swirl Vanilla Colada Vanilla Colada Vanilla Cream Vanilla Cupcake Vanilla Cupcake Vanilla Hazelnut Vanilla Macadamia Nut Vanilla Nut Cream Vermont Maple Nut Crunch ++ Verrry Vanilla Viennese Cinnamon Swirl

W

White Chocolate White Chocolate Dandy White Chocolate Martini White Chocolate Mousse White Chocolate Raspberry Truffle White Chocolate Wrascally Rabbit White Russian Winter Frost

Y

Yankee Doodle Dandy

◆◆ Allergen Alert– This coffee contains sulfites. As noted by the Food Allergen Labeling and Consumer Protection Act of 2004

◆ Allergen Alert- These coffees may contain one of the following: Hazelnuts, Almonds, Pecans, Coconut or Cocoa As noted by the Food Allergen Labeling and Consumer Protection Act of 2004

Natural Flavors on a Fair Trade Coffee Base

French Vanilla French Vanilla SWP Decaf Hazelnut Hazelnut SWP Decaf

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HOLIDAY and SEASONAL SELECTIONS



Exquisite Dessert Featured Coffees

Bananas Foster Black Forest Cake Crème Brulee Chocolate Mousse Cinnamon Pear Tarte German Chocolate Cake Linzor Torte Red Velvet Cupcake Tiramisu White Chocolate Mousse



Southern Hospitality Featured Coffees

Banana Cream Pie Bourbon Pecan Torte Bourbon Whiskey Butter Pecan Gooey Caramel Fudge Brownie Grandma's Chocolate Cinnamon Snicker Cookies Grandpa's Cinnamon Snicker Cookies Mississippi Mud Pie Peaches and Cream Southern Pecan Southern Pecan Southern Pecan Sticky Bun ↔ Sugar Cookie Sweet Potato Pie Toasted Pecan



Liqueur & Fun Drinks Featured Coffees

Amaretto Classico Black Velvet Cognac ++ Blackberry Brandy Blackberry Merlot Champagne Cassis Chocolate Port Wine Cinnamon Pear Tarte French Cognac Grand Marnier Hot Buttered Rum Irish Cream Jamaican Rum Kahlua Crème Mayan Mocha Spice Nutty Martini Pina Colada Single Malt Scotch Whiskey White Chocolate Martini White Russian Vanilla Colada



American Spirit Collection Featured Coffees

Freedom Blend
Gld Glory Blend
Stars and Stripes Blend
Star-Spangled Banner Blend
Red, White and Blue
Veterans Blend
Yankee Doodle Dandy



Decadent Chocolate Featured Coffees

Belgian Chocolate Truffle Chocolate Macadamia Nut Coconut Fudge Chocolate Fudge Chocolate Peanut Butter Cup ◆ Chocolate Raspberry Chocolate Seduction Dark Chocolate Ecstasy Dark Chocolate Almond Cream



Main Street Bakery Featured Coffees

Almond Biscotti Apple Strudel Banana Nut Bread Blueberry Cinnamon Crumble Cinnabun Chocolate Chip Cookie Cherry Cheesecake Cherry Cobbler Coffee Cake Pineapple Upside Down Cake Red Velvet Cupcake Vanilla Cupcake

◆ Allergen Alert- These coffees may contain one of the following: Hazelnuts, Almonds, Pecans, Coconut or Cocoa As noted by the Food Allergen Labeling and Consumer Protection Act of 2004

♦♦ Allergen Alert– This coffee contains sulfites. As noted by the Food Allergen Labeling and Consumer Protection Act of 2004

Straight Coffee- These coffees are a straight coffee blend.

HOLIDAY and SEASONAL SELECTIONS



Valentine's Day Featured Coffees

Almond the Mood for Love Apple of My Eye Caramel Smooches Chocolate Cherry Kiss Dark Chocolate Ecstasy Nuttin' but Kisses Red Velvet Cupcake



Easter Featured Coffees

Chocolate Covered Easter Egg Chocolate Peanut Butter Cup ♦ Vanilla Buttercream White Chocolate Wrascally Rabbit



Autumn Delight Featured Coffees

Baked Apple Dumplin' Blueberry Cinnamon Crumble Cranberry Nut Cream Harvest Spice Momma's Molasses Spice Cookie Pumpkin Spice Sweet Potato Pie Toasted Cinnamon Cashew Vermont Maple Nut Crunch ��



Mardi Gras Featured Coffees

Gulf Coast Blend
Cocoa Butter Rum
N'Awlins French Quarter Blend



Cinco De Mayo Featured Coffees

Fair Trade Organic Mexican
Kahlua Crème
Mayan Mocha Spice
Mexican Roma Altura



Halloween Featured Coffees

Chocolate Nightmare on Elm Street Goblin's Grog Jazzy Jack-o-Lantern Midnight Fright Blend



St. Patrick's Day Featured Coffees

Emerald Isle Delight Irish Crème Leprechaun's Gold Nutty Irishman



Summer Sizzlers Featured Coffees

California Gold Coconut Cream Hawaiian Hazelnut Macadamia Nut Mango Tango Vanilla Colada



Holiday Tradition Featured Coffees

Christmas Blend Gingerbread Spice Icicle Delight Jingle Berries Kringle Krunch Peppermint Candy Cane Santa's Toddy Snowflake Sundae Spiced Eggnog Sugar Cookie Winter Frost

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Select the Option that Works For Your Specific Fractional Packaging Needs

1. Blank – Perfect for Your Own Label

Blank valve bags feature a coffee title, description and weight for 12 oz. and 1 lb. bags; for 2 oz. packets, a coffee title and weight.

2. Basic – Standard KMO Label

Same information as the blank version, except the label is branded as Kaffe Magnum Opus coffee.

3. Upgraded – Product Specific Label for Great Visibility!

Each product label has vibrant eye-catching photography and graphics, featuring its unique description. Your choice of 12 oz. or 1 lb. bag options. **Note**: One color bag per coffee choice.

4. Custom Label Program – Unique Labels Just for You!

Send us your logo, company name, or colors; we will design a label just for you! Your name, description and logo on our quality coffee. All custom label orders require a 3 case minimum per coffee title.

Case Count and Minimum Orders

2 oz. Pillow Packs — 24 units per case 12 oz. Gusset Bags — 6 units per case 1 lb. Gusset Bags — 6 units per case





ADDITIONAL PRODUCTS



Reusable Filter for Keurig[®] Single Cup Brewers

Eco-Friendly

No plastic cup to throw away and biodegradable packaging offer a green alternative

Saves Money 15¢ average per cup versus 70¢ for K-Cups

No Filter

Unlike the My K-Cup, Ekobrew does not require removing the filter holder.



Tin Tie Bags (not shown)

Available in kraft, white, or black. 8 oz., and 1 lb. sizes. 4 oz. kraft only

Sampling Cups (not shown)

Anyone in the gourmet food and beverage business will tell you that you need to sample, sample, and sample some more. These 4 oz. sampling cups put a fresh brewed product in your customers hand, which increases the chance of a purchase.



Chocolate Covered Espresso Beans

Loads of caffeine without the liquid! Coffee beans blended and roasted to espresso perfection then dipped into liquid pools of deep dark chocolate. Available from October 1st - April 30th.



Coffee Filters

KMO carries BUNN filters for your convenience.

Airpots



2.5, 3.0, or 3.8 liter

We sell BUNN stainless steel airpots in 2.5 liter (84 oz.) 3.0 liter (102 oz.) and 3.8 liter (128 oz.) sizes. These units have a lever action handle for easy dispensing and are attractive with a brushed stainless steel finish and black trim. The stainless steel lining ensures hot coffee for hours. With a brew-through insert, just close the lid and start serving! Dispenses 4 oz. at the first pump.

BUNN® and Fetco® Brewing Equipment

Whether you are just starting out or looking to upgrade your coffee brewing equipment, KMO has the leading brands to meet your needs and price range. Select from BUNN and Fetco coffee brewing equipment, and gain the advantage of a wide range of items from the most basic to the latest in brewing and grinding technology.



Airtight Display Jars Available in 3 liter and 5 liter sizes



Espresso Pods Clean, easy, controlled serving size Regular & Decaf



POINT of SALE MATERIALS

Promote, promote, promote!

Your customers won't know about the great products you're selling if you don't promote them! Get your coffee program noticed and increase sales with vibrant and descriptive Point of Sale Materials from KMO.

KMO provides **FREE** 4" x 6" airpot labels and bin tags, along with **FREE** 8.5" x 11" shelf talkers. 16" x 20" posters are also available for a nominal cost.

Shelf Talkers – FREE!

Place these 8.5" x 11" prints next to your airpot station or near the register to help with the coffee add-on sale!





Acrylic Display Holders

Keep your promotional materials looking great with acrylic display holders. Ranging in sizes 4" x 6" and 8.5" x 11", as well as slanted or straight-up styles.

Airpot and Bin Tags Labels – FREE!

Attractive labels for your airpots; or bin tags for mason jars and bulk bins!



Kaffe Magnum Opus Airpots

KMO wraps for airpots also available.

16" x 20" Posters

Make a dramatic impact in your coffee display with these 16" x 20" posters. Bold colors and vivid imagery, with informative descriptions.



SPECIALTY COFFEE ROASTER

Some find their inspiration in nature, others in arts or science. Bob Johnson found inspiration in the tantalizing aroma of freshly ground coffee he first encountered as a 10 year old boy in an A&P store in Long Island.

The experience must have remained locked in his subconscious because years later, at the Galleria Mall in Philadelphia, Bob was so captivated by the smell of freshly ground coffee he decided to change careers on the spot.

So after a successful 23 year career in finance, Bob followed his nose and entered the coffee business.

His first venture, in 1991 was a specialty store, Coffee Time in the Cumberland Mall in Vineland, NJ. A combination of coffee bar, bean store, and gift shop, the venture proved so successful it led to the establishment of a Coffee Time in downtown Vineland.

Bob learned one simple fact early on - in the coffee business freshness is king, so he elected to roast only the best beans and only to order. In 1996, after roasting for five years, Bob decided to concentrate on the wholesale business.

A new name was selected: Kaffé Magnum Opus[®] (KMO); literally a great work of art in coffee. Drawing on the Company's retail expertise, rapid growth soon necessitated a move to larger premises in Millville, NJ.

KMO now roasts over 100 origins and blends and offers over 200 flavors, but the important things haven't changed. Even with a much larger roasting facility, we batch roast and ship daily to ensure freshness.

Freshness	Only the freshest coffee has our name on it; period.	
Service	Good service isn't good enough. We strive to deliver phenomenal customer service and we want you to let us know if we don't.	
Support	We understand the challenges of specialty retailing and more than that, we offer practical advice and programs to help you grow your business.	



Order Online 24 hours a day: www.KMOCoffee.com

Call In Your Order:

(800) 652-5282

Or Fax 24/7:

(856) 327-9975

Find us on the web at: www.KMOCoffee.com



*Safe & Secure: When you provide personal information to us, we use a secure server (SSL) to encrypt all your personal information to protect against unauthorized access. While we make every effort to ensure that your information is secure in our system, no data transferred over the internet can be guaranteed to be 100% secure.

KMO is a registered or certified roaster by these organizations:

